# BREAD CONFERENCE ON BEHAVIOURAL ECONOMICS AND DEVELOPMENT 2020









05-06 February 2020 | University of Oxford | United Kingdom

Hosted by the Mind and Behaviour Research Group at the Centre for the Study of African Economies, University of Oxford. Scientific Organisers: Nava Ashraf (London School of Economics), Marcel Fafchamps (Stanford University), Kate Orkin (University of Oxford, and Simon Quinn (University of Oxford).

# **PROGRAMME**

Wednesday 05 to Thursday 06 February 2020 Mary Sunley Lecture Theatre, St Catherine's College, Oxford, UK

# **WEDNESDAY 05 FEBRUARY 2020**

|                   | 8:45am Coffee and Registration<br>9:15am Welcome  |  |
|-------------------|---|--|
|                   | Session 1 – Incentives to Compete and Perform Chair: Kate Orkin (University of Oxford)  |  |
| 9:30-             | How do Online Job Portals affect Employment and Search Outcomes? Evidence from India  |  |
| 10:30am           | Erin Kelley (World Bank), Jeremy Magruder (University of California, Berkeley), Chris Ksoll (Wolfram Mathematica)   |  |
| 10:30-<br>11:30am | Recruitment, Effort, and Retention Effects of Performance Contracts for Civil Servants: Experimental Evidence From Rwandan Primary Schools                    |  |
|                   | <b>Clare Leaver (University of Oxford)</b> , Pieter Serneels (University of East Anglia), Owen Ozier (World Bank), and Andrew Zeitlin (Georgetown University) |  |

#### 11:30am Coffee Break

| 11:45am- | Keynote Speech Chair: Anandi Mani (University of Oxford) |
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| 12:45pm  | Botond Koszegi (Central European University)             |

#### 12:45pm Lunch in Dining Hall

| Session 2 - Rivalry and Competition Chair: Willemien Kets (University of Oxford) |   |
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| 1:45-<br>2:45pm  | Not Playing Favorites: An Experiment on Parental Preferences for Educational Investment   |
|  | Jim Berry (University of Delaware), Rebecca Dizon-Ross (University of Chicago), Maulik Jagnani (Yale University)  |
| 2:45-<br>3:45pm  | Adverse Selection into Competition: Evidence from a Large-scale Experiment in Tanzania  |
|  | <b>Vincent Somville (NHH and Chr. Michelsen Institute)</b> , Ingvild Almås, (IIES, Stockholm University and NHH), Lars Ivar Berge (NHH and Chr. Michelsen Institute), Kjetil Bjorvatn (NHH), Bertil Tungodden (NHH) |

#### 3:45pm Tea Break

| Session 3 - Norms Chair: Raymond Duch (University of Oxford) |  |
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| 4:00-<br>5:00pm  | A Stepping Stone Approach to Understanding Harmful Norms: Theory and Evidence from Somalia   |
|  | <b>Eliana la Ferrara (Bocconi University),</b> Selim Gulesci (Bocconi University ), David Smerdon (University of Queensland), Munshi Sulaiman (BRAC) |
| 5:00-<br>6:00pm  | Keynote Speech   |
|  | Benjamin Enke (Harvard University)   |

## 8:30am Registration and Coffee

| 9:00-<br>9:45am | Discussion Panel - Cross-Cultural Studies: Past, Present and Future Chair: Marcel Fafchamps (Stanford University) |
|-----------------|---|
|                 | Abigail Barr (University of Nottingham) and Benjamin Enke (Harvard University)                                    |

#### 9:45am Coffee Break

| Session 4 – Challenges to Decision-making Chair: Nava Ashraf (London School of Economics)     |   |
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| 10:00-<br>11:00am   | Credit and Attention in The Adoption Of Profitable Energy Efficient Technologies in Kenya   |
|   | Susanna Berkouwer (University of California, Berkeley), Joshua Dean (University of Chicago)   |
| 11:00am-<br>12:00pm   | Destructive Behavior, Judgment, and Economic Decision-making under Thermal Stress  Ingvild Almas (IIES, Stockholm University and NHH), Maximilian Auffhammer (University of California, Berkeley),  Tessa Bold (IIES, Stockholm University), Ian Bolliger (University of California, Berkeley), Aluma Dembo (University of Oxford), Solomon M. Hsiang (University of California, Berkeley), Shuhei Kitamura, Edward Miguel (University of California, Berkeley) |
| Session 5 — Hidden Information and Truth-telling Chair: Douglas Gollin (University of Oxford) |   |
| 12:00-<br>1:00pm  | Hidden Income and the Perceived Returns to Migration: Experimental Evidence from Kenya  |
|   | Travis Baseler (Rochester)  |

## 1:00pm Lunch in Dining Hall

| 2:00-<br>3:00pm | Keynote Speech                         |
|-----------------|--|
|                 | Johannes Abeler (University of Oxford) |

## 3:00pm Tea Break

|                 | Session 6 – Productivity and Investment under Stress Chair: Christopher Woodruff (University of Oxford)  |
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| 3:30-<br>4:30pm | Psychological and Material Determinants of Economic Investments and Outcomes in Rural Kenya  |
|                 | Kate Orkin (University Oxford), Rob Garlick (Duke University), Mahreen Mahmud (University Oxford), Richard Sedlmayr, (University Oxford), Johannes Haushofer (Princeton University), <b>Stefan Dercon (University of Oxford)</b> |
| 4:30-<br>5:30pm | Does Financial Strain Lower Productivity?  |
|                 | Supreet Kaur (Univeristy of California, Berkeley), Sendhil Mullainathan (University of Chicago), Suanna Oh (Columbia University), <b>Frank Schilbach (Massachusetts Institute of Technology)</b> ,                               |

7:00pm Drinks and Dinner, History of Science Museum, Oxford